

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 13, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$91,834	26
Lemar, Mike	Sunshine State Agency	\$50,492	26
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$32,242	9
Gold Producers (\$10,000 - \$30,000)			
Clark, John W.	Senior Solutions Insurance Agency	\$29,986	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$27,315	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$22,811	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,741	21
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$21,386	9
Ahlbum, Tim	Health Coverage Solutions	\$19,572	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$19,229	5
Senior Insurance Marketing, Inc.		\$14,712	3
Barta, Devin M.	Barta Insurance Agency	\$14,435	3
James M. Gray, Inc.		\$12,708	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,639	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,431	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$11,241	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,804	7
Rapini, Duane M.	Rapini Insurance Agency	\$10,103	2
Silver Producers (\$5,000 - \$10,000)			
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$9,612	4
Elite Insurance Partners, LLC		\$8,712	1
Rosati, Lisa	Rosati Insurance Agency	\$8,537	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$8,088	1
AmeriLife		\$7,820	8
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,680	2
Prather, Enoch C. III	Prather Insurance Agency	\$7,140	1
American Eagle Consultants, Inc.		\$6,873	7
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,384	2
Chacon, Cesar	The Insurance Hub	\$6,292	4
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,239	2
Clark, Otmar A. Jr.	Clark & Associates Life & Health	\$5,521	1
Agent Pipeline, Inc.		\$5,281	5
Shaw, Tim	Shaw Insurance Agency	\$5,004	1

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Bronze Producers (\$2,500 - \$5,000)

Valery, Albert L.	Valery Insurance Agency	\$4,944	2
Mangini, Nicholas L.	Mangini Insurance Agency	\$4,847	2
Carefree Insurance Services, Inc.		\$4,656	1
Lebowitz, Harry B.	Lebowitz Insurance Agency	\$4,656	1
Adelson, Andy G.	Adelson Insurance Agency	\$4,308	1
Heller, Mark	Heller Insurance Agency	\$4,223	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$4,104	2
Hale, Darwin	Hale Insurance Agency	\$3,948	1
Professional Group Plans, Inc.		\$3,888	1
ERIN Marketing, Inc.		\$3,744	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,720	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,708	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,564	2
Carran, John S.	Carran Insurance Agency	\$3,479	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,456	1
Meyers, David S.	Spectrum Planning Group	\$3,359	1
Haft, Gary S.	JMH Advisors, Inc.	\$3,300	1
Wardell, Ronald P.	Wardell Insurance Agency	\$3,276	1
AMAC Senior Resources Network		\$3,240	1
Marrow, Elizabeth	Marrow Insurance Agency	\$3,228	1
Shuput, John C.	Shuput Insurance Agency	\$3,216	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,168	1
McClerkin, Charles	McClerkin Insurance Agency	\$3,084	1
Warner, Russell G. III	Warner Insurance Agency	\$2,976	1
Norgard, Chad M.	Norgard Insurance Group	\$2,927	1
Richard, Paul	Richard Insurance Agency	\$2,927	1
Roebuck, Jay	Roebuck Insurance Agency	\$2,848	1
MacDonald, Sharon R.	MacDonald Insurance Agency	\$2,844	1
Newman, Michelle	Newman Insurance Agency	\$2,844	1
Rowland, Teresa J.	Rowland Insurance Agency	\$2,844	1
Uchitel, Richard J.	Uchitel Insurance Agency	\$2,844	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,688	1
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$2,676	1
Weir, Maurice L.	Weir Insurance Agency	\$2,628	1
Centurion Agency, Ltd.		\$2,556	1
Moore, Stephen D.	Moore Insurance Agency	\$2,556	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

August 13, 2017

Diamond Producers (\$20,000 & Above)

Gruber, Arthur K.	\$23,323
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Valdes, Jorge A.	\$13,595	Savage, Gina	\$11,340
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Silver Producers (\$5,000 - \$10,000)

Barta, Devin M.	\$9,587	Lembcke, Julia	\$6,491
Ahlbum, Tim	\$8,796	Ottovegio, Xiomara	\$6,408
Haass, David	\$8,712	Heaslip, Christopher	\$6,241
Sheldon, Paul, CLU, ChFC	\$8,088	Saylor, Dexter R.	\$6,120
Prather, Enoch C. III	\$7,140	Olson, Landon	\$6,060
Rapini, Duane M.	\$6,744	Rosati, Lisa	\$5,693
Grzywa, Brandon	\$6,648	Clark, Otmar A. Jr.	\$5,521
Biesiadecki, Brian W.	\$6,636	Jennings, Mark	\$5,352
Pekala, David	\$6,552	Costanzo, Nicholas P.	\$5,291
Westfall, Edward B.	\$6,552	Greenstein, Bruce	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Brush, John E.	\$4,656	Pangborn, Theresa M.	\$3,480
Lebowitz, Harry B.	\$4,656	Rabinowitz, Arnold	\$3,479
Kempler, Gary S.	\$4,536	Caravousanos, George J. Jr.	\$3,456
Adelson, Andy G.	\$4,308	Borjas, Israel	\$3,455
Howard, Robert S.	\$4,259	Albano, Jerry R.	\$3,359
Heller, Mark	\$4,223	Lange, Douglas M.	\$3,359
Sachs, Kerry	\$4,212	Meyers, David S.	\$3,359
Stevens, Jason	\$3,995	Mankamyer, Mary	\$3,328
Lucas, Richard	\$3,948	Bahlkow, Valerie J.	\$3,324
Zeller, Margaret	\$3,948	Claassen, Matthew J.	\$3,324
Lawrence, Kevin	\$3,888	Waton, Danielle	\$3,300
Moore, Daniel	\$3,768	Aarons, Neill	\$3,276
Kitay, Laura A.	\$3,744	Dudek, Andrew C.	\$3,276
Higgins, Suzanne M.	\$3,720	Jaffe, Joseph A.	\$3,276
Wiedersum, Bryan F.	\$3,708	Sakharoff, Richard D.	\$3,276
Cooper, Bradley D.	\$3,612	Santiago, Paul	\$3,276
Graham, Christopher N., CLU	\$3,612	Weiland, David	\$3,276
Sweeney, Alexander	\$3,599	Aug, Tanya	\$3,240
Ciola, Claude M.	\$3,564	Seideman, Phillip	\$3,240
Dewalt, Geri B.	\$3,480	Cichewicz, Leonard L.	\$3,228

Writing Agents

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Marrow, Elizabeth	\$3,228	Bechtold, Edward H. III	\$2,844
Shuput, John C.	\$3,216	Gratzon, Peter	\$2,844
Holmquist, James A.	\$3,168	Klein, Sylvia	\$2,844
Mangini, Nicholas L.	\$3,167	MacDonald, Sharon R.	\$2,844
Hall, Tiffany	\$3,108	Maviglia, Raymond C.	\$2,844
Jacobson, Deborah	\$3,108	Neese, Alan P.	\$2,844
Patterson, Adam D.	\$3,108	Newman, Michelle	\$2,844
Gordon, Aaron	\$3,107	Primack, Neil E.	\$2,844
Fingeret, Benjamin W.	\$3,096	Rowland, Peter R.	\$2,844
Hardaway, Bobby J.	\$3,084	Uchitel, Richard J.	\$2,844
Root, David H.	\$3,059	Sosso, Michael R.	\$2,840
Gumora, Helene	\$3,024	Capierscho, Daniel E.	\$2,759
Chacon, Cesar	\$3,012	Taylor, David A.	\$2,759
Carreras, Thomas B.	\$2,976	Deross, William P.	\$2,688
Cunningham, John B.	\$2,976	Fowler, Terry A.	\$2,676
Warner, Russell G. III	\$2,976	Joiner, Clifton T.	\$2,676
Kelsey, Steven D.	\$2,927	Sweeney, Paul W.	\$2,639
Norgard, Chad M.	\$2,927	Depathy, Robert J.	\$2,628
Vertich, Mark	\$2,927	Moore, Stephen D.	\$2,556
Roebuck, Jay	\$2,848		